

Qualified Client Case Study

A common assumption among those who have assets in qualified accounts is that they actually own them all. Because these funds are 100% taxable a person may own only 60-70% of them. Uncle Sam owns the rest!!

Fortunately, there is an option. In the comparison below you can see that by cashing out the qualified account then putting the cash in a LegacyTree Foundation LegacyPlan the owner could receive almost \$180,000 more over the term of 20 years than if they just paid taxes on the withdrawn money.

	IRS Option Complete Liquidation	5-Year Deferred 20-Year Term Certain LegacyPlan
Qualified Asset Amount	\$500,000	\$500,000
Income Tax Deduction	N/A	\$190,657
Income Tax Savings	N/A	\$63,557
Income Tax Owed Due to Qual Withdrawal	\$126,378	\$62,821
Less Cash for Tax Bill	N/A	\$75,000
Asset Transferred to LTF	N/A	\$425,000
Monthly Income	N/A	\$2,040
Annual Income	N/A	\$24,477
Total Income Payout	\$500,000	\$489,540
Total Benefit	\$373,622	\$553,097

- ✓ No RMD penalties. Ever.
- ✓ Tax bill paid in full
- ✓ Income-tax deduction can be used to reduce client's Adjusted Gross Income (AGI) by up to 60%, with a five-year carry forward.
- ✓ Client may recommend a charity(s) to receive an immediate grant of \$20,000.
- ✓ Tax deduction noted is the amount in which client estate is reduced.
- ✓ Income to client or heirs is received in a tax-favored manner.
- ✓ Each year the tax-free Portion of the income increases.
- ✓ All LegacyPlans are insured by a highly-rated insurance company.

This is an unaudited educational illustration only and is not intended to be legal, tax or financial advice. Only preselected factors have been presented; additional factors may affect the outcome. Consult your legal, tax or financial advisor about your specific situation. Payout rates and other variables are reflected at a specific time and are subject to change. Not all LTF LegacyPlans are available in all states.

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