

Two-Pay Client Profile Log

Two-Pay Criteria

- Clients age 30+ with respectable income
- In decent health
- Looking for short term earning opportunities vs. wealth transfer
- Require tax-free access to cash value*
- Have available funds from windfall (inheritance, sale of home)
- Monies elsewhere not performing (CD, bank account)

Do you have any clients that fit the above profile?

Write down their names and let us help you find your next case!

Client Name: _____

Business Name: _____

Phone Number: _____ Email: _____

Notes: _____

Client Name: _____

Business Name: _____

Phone Number: _____ Email: _____

Notes: _____

Client Name: _____

Business Name: _____

Phone Number: _____ Email: _____

Notes: _____

* Mutual Trust producers are prohibited from giving tax or legal advice and must advise clients to consult with a tax and legal expert of their choice.



*Take a closer look at Covenant II
and discover why Mutual Trust is
“The Whole Life Company.”SM*

See reverse side for illustration.

Covenant II

WHOLE LIFE INSURANCE

Two-Pay Non-MEC Solution with Term Rider

Covenant II is Mutual Trust Life Insurance Company's leading participating whole life insurance product. Its exceptional design offers numerous options and flexibility. Using Covenant II as a non-MEC (Modified Endowment Contract), limited premium payment policy gives the benefit of a shortened premium payment period as well as maximizing the cash value in the early years of the contract.

Covenant II promises you:

- **Guaranteed Death Benefits**—As long as you maintain your premium payment, you are guaranteed that the death benefit amount you choose (less any outstanding loans) will be paid to your designated beneficiaries. This money is received income tax free.
- **Guaranteed Cash Values**—A Covenant II life insurance policy builds cash values on a tax-deferred basis. The increase in cash values exceeds the premium early in the life of the policy due to a combination of attractive premiums and excellent cash values. Your premium payments guarantee that cash values will accumulate within your Covenant II policy and be available to you. Policy dividends will further enhance the policy's cash value (dividends are never guaranteed).
- **Added Benefits**—The term rider is added to the contract to keep the policy in a tax preferred status. Once the term rider is no longer necessary on the contract, the death benefit of the rider can be converted to an additional participating whole life insurance policy—increasing both death benefits and living benefits—without proving evidence of insurability.

Customize your Policy with Mutual Trust's Riders, Benefits and Dividend Options

It's easy to customize Covenant II to fit your needs. Additional riders and benefits and dividend options include:

Riders and Benefits

- Accelerated Death Benefit—Chronic and Terminal Illness
- Accidental Death Benefit
- Children's Insurance Rider
- Waiver of Premium, 2-year and 5-year
- Disability Benefit Rider
- 7- and 15-year Term Rider
- Flex Pay Paid-Up Additional Insurance Rider
- Guaranteed Purchase Option (GPO)

Dividend Options

- Paid-Up Additions

Covenant II: Hypothetical Illustration

Level Premium Whole Life Insurance Paid Up at Age 90

Two-Pay Non-MEC Solution with Term Rider

Male: Age 40/Non-Tobacco | Initial Face Amount: \$1,259,556.99

Initial Annual Premium: \$50,000.00 | Premium Mode: Annual | Dividend Option: Paid-Up Additions

End of Year	Age	Annual Payment	PPV	Guaranteed		Non-Guaranteed	
				Net Cash Value	Death Benefit	Net Cash Value	Death Benefit
1	41	\$ 50,000	\$ 0	\$ 45,997	\$ 1,259,557	\$ 45,997	\$ 1,259,557
2	42	\$ 50,000	\$ 0	\$ 94,065	\$ 1,430,917	\$ 94,091	\$ 1,431,014
3	43	\$ 0	\$ 2,857	\$ 95,853	\$ 1,420,271	\$ 95,922	\$ 1,420,523
4	44	\$ 0	\$ 2,857	\$ 97,670	\$ 1,409,981	\$ 97,802	\$ 1,410,422
5	45	\$ 0	\$ 2,857	\$ 99,508	\$ 1,400,033	\$ 99,722	\$ 1,400,753
6	46	\$ 0	\$ 2,857	\$ 101,082	\$ 1,390,411	\$ 101,398	\$ 1,391,441
7	47	\$ 0	\$ 2,857	\$ 102,675	\$ 1,381,103	\$ 103,112	\$ 1,382,482
8	48	\$ 0	\$ 0	\$ 106,100	\$ 323,801	\$ 106,581	\$ 325,268
9	49	\$ 0	\$ 0	\$ 109,607	\$ 323,801	\$ 110,150	\$ 325,406
10	50	\$ 0	\$ 0	\$ 113,230	\$ 323,801	\$ 113,840	\$ 325,545

- Premium payments of \$50,000 are paid for two years. Premium payments from policy values begins in year 3.
- In year 8, the term rider drops off and the policy continues to pay for itself through policy values.
- The addition of a 7- or 15-year term rider provides increased face amounts and protects the policy from becoming a modified endowment contract.

Illustrated values do not include waiver of premium. This is an illustration, not a contract. Version 4.80. The results shown are not a guarantee of future performance. Guaranteed values are based on 4% interest rate offset by expenses and mortality charges. The non-guaranteed policy elements are not to be construed as guarantees of amounts to be paid in the future.

* Premium Paid From Policy Values

For an illustration that represents your age and needs, contact your Mutual Trust representative:



MUTUAL TRUST
LIFE INSURANCE COMPANY

A Pan-American Life Insurance Group Stock Company

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