A New Solution for Your Clients!

KEY FEATURES

- Immediate Tax Deduction
 - helps clients reduce their taxable income
- Immediate or Deferred Income Payments
 - tax-advantaged payments
- Creates a Structured Inheritance for Heirs
 - -- no trust set-up costs or administration -
- Turnkey program
- Easy to Explain & Present
- Payouts from Charity Reinsured
 - by Major Insurance Companies
- 7% Referral Fee for Any Age Client
- <u>Clients Recommend Charitable Grants</u>
 - to their favorite charities

GOOD PROSPECTS

- Annuity Owners who plan to pass their annuities to their heirs
 - Offset Taxable 1099 Gains
 - o Reposition to create Structured Inheritance
 - New Contract at Full Accumulation Value
- <u>Pre-Retirees</u> in high tax brackets
 - o Tax Deduction now, with Deferred Income later
- <u>Clients wishing to exit from Appreciated</u> Securities & Real Estate
 - o Eliminate or minimize capital gains
- Grandparents Desiring to Fund Education for Grandchildren – and benefit from immediate tax deduction
- Clients wishing to support their Favorite
 Charitable Causes
 WHILE creating income or an inheritance for their family

Pat Way CLU, ChFC

Your annuity resource www.patrickway.com