Speculation vs. Steady Compounding

Quick – which would you rather have? The double digit returns of speculating in stocks and bonds or the steady compounding of a guaranteed rate fixed annuity? <u>Be careful, it a trick question!</u>

The following tables illustrate that steady compounding can result in a return which is often comparable to the stock market, without stock market risk to principal. The annuity may not be as exciting, but it accomplishes the long-term goal of a consistent, predictable real return.

Of course, we all know that, in the long run, stocks will likely outperform the annuity. <u>But for clients at or near retirement age, one bad year can be the difference between a comfortable retirement and one filled with worry.</u>

Which One Produces the Largest Amount? \$100,000 Deposit

	Speculation	Steady			
Year		\$	100,000.00	Compounding	\$ 100,000.00
1	8.00%	\$	108,000.00	5.00%	\$ 105,000.00
2	21.00%	\$	130,680.00	5.00%	\$ 110,250.00
3	10.00%	\$	143,748.00	5.00%	\$ 115,762.50
4	-17.00%	\$	119,311.00	5.00%	\$ 121,550.63
5	6.00%	\$	126,469.00	5.00%	\$ 127,628.16
6	-6.00%	\$	118,881.00	5.00%	\$ 134,009.56
7	19.00%	\$	141,468.39	5.00%	\$ 140,710.04
8	-9.00%	\$	128,736.23	5.00%	\$ 147,745.54
9	10.00%	\$	141,609.86	5.00%	\$ 155,132.82
10	13.00%	\$	168,475.00	5.00%	\$ 162,889.46
	4.81%	\$	160,019.14	5.00%	\$ 162,889.46