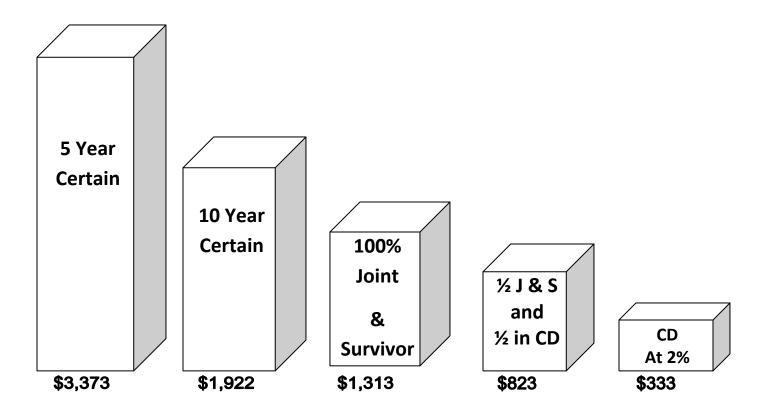
## How much Income do you want and how long do you want it? \$200,000 Monthly Income Example, male/female 75



ou have heard me say it time and time again, your clients and prospects are desperate for more income. If you got the "cold shoulder" a year or so ago when discussing income with your clients, I'd be willing to bet that those same folks will now gladly hear your proposal. There are too many uncertainties; too many questions that will have to be answered before Main Street will feel comfortable with Wall Street. Who can be comfortable investing when one week's drop, mostly unexplained, can offset six months worth of gains? This is the world we live in today.

Safe predictable monthly income is a valuable commodity. Here in our office immediate annuity sales have literally gone through the roof. Call us for a quote.



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